

# SHORT SALE ADDENDUM TO THE RESIDENTIAL RESALE REAL ESTATE PURCHASE CONTRACT



The pre-printed portion of this form has been drafted by the Arizona Association of REALTORS®. Any change in the pre-printed language of this form must be made in a prominent manner. No representations are made as to the legal validity, adequacy and/or effects of any provision, including tax consequences thereof. If you desire legal, tax or other professional advice, please consult your attorney, tax advisor or professional consultant.



- 1. Seller: \_\_\_\_\_
- 2. Buyer: \_\_\_\_\_
- 3. Premises Address: \_\_\_\_\_
- 4. Date: \_\_\_\_\_

- 5. The following additional terms and conditions are hereby included as part of the Contract between Seller and Buyer for the above
- 6. referenced Premises. Delivery of all notices and documentation shall be deemed delivered and received when sent as required by
- 7. Section 8m of the Contract.

### 8. **CONTINGENT UPON ACCEPTABLE SHORT SALE AGREEMENT**

- 9. Buyer and Seller acknowledge that there is more debt owing against the Premises than the purchase price. Therefore, this
- 10. Contract is contingent upon an agreement between Seller and Seller's creditor(s), acceptable to both, to sell the Premises for
- 11. less than the loan amount(s) ("short sale"). Buyer and Seller acknowledge that it may take weeks or months to obtain creditor(s)
- 12. approval of a short sale.
- 13. Nothing shall limit a Seller from accepting subsequent offers from subsequent buyer(s) and submitting the back-up contract(s) to
- 14. Seller's creditor(s) for consideration. All parties understand and agree that Seller's creditor(s) may elect to allow Seller to sell the
- 15. Premises only to the holder of the Contract with terms and conditions most acceptable to creditor(s).

### 16. **DOCUMENTATION TO CREDITOR(S)**

- 17. Seller shall submit to creditor(s) a copy of this Contract, including this and other Addenda, and any other documentation required by the
- 18. creditor(s) for approval of this sale within five (5) days after Contract acceptance. Seller agrees to diligently work to obtain short sale
- 19. approval and will promptly provide the creditor(s) with all additional documentation required, including an appraisal, at Seller's expense,
- 20. if required. Seller instructs creditor(s) to provide approval status updates to Broker(s) and Buyer upon request.

### 21. **TERMS UPON ACCEPTABLE SHORT SALE AGREEMENT**

- 22. **Agreement Notice:** If Seller and Seller's creditors enter into a short sale agreement, Seller shall immediately deliver notice to
- 23. Buyer ("Agreement Notice").
- 24. **Time Periods:** The date of Seller's delivery of the Short Sale Agreement Notice to Buyer shall be deemed the date of Contract
- 25. acceptance for purposes of all applicable Contract time periods.
- 26. **Escrow and Earnest Money:** Buyer shall promptly open Escrow and deposit Earnest Money as described in the Contract upon
- 27. receipt of Agreement Notice.
- 28. **Close of Escrow:** Close of Escrow shall occur thirty (30) days or \_\_\_\_\_ days after delivery of Agreement Notice.
- 29. **Creditor Requirements:** Buyer and Seller agree to cooperate with Creditor(s) and sign additional Creditor disclosure(s) or execute
- 30. additional addendum(a) required by Creditor(s) as a condition of approval of the short sale, provided that Buyer and Seller incur no
- 31. additional cost or liability.

### 32. **BUYER CANCELLATION**

- 33. Buyer may unilaterally cancel this Contract by notice to Seller at any time before receipt of a short sale Agreement Notice from Seller.

### 34. **LEGAL AND TAX ADVICE**

- 35. **Seller acknowledges that Broker is not qualified to provide financial, legal, or tax advice regarding a short sale**
- 36. **transaction. Therefore, the Seller is advised to obtain professional tax advice and consult independent legal counsel**
- 37. **immediately regarding the tax implications and advisability of entering into a short sale agreement.**

38. (SELLER'S INITIALS REQUIRED) \_\_\_\_\_ SELLER \_\_\_\_\_ SELLER

>>>

SELLER	SELLER
--------	--------

<Initials

Initials>

BUYER	BUYER
-------	-------

**Short Sale Addendum to the Residential Resale Real Estate Purchase Contract >>**

**39. UNFULFILLED CONTINGENCY**

40. In the event that Seller and Seller's creditor(s) are unable to reach a short sale agreement acceptable to both, at the sales price  
41. contained herein, Seller shall promptly notify Buyer of same, and the Contract shall be deemed cancelled due to the unfulfilled short  
42. sale contingency. If applicable, Buyer shall be entitled to a return of any Earnest Money.

**43. OTHER TERMS AND CONDITIONS**

44. \_\_\_\_\_

45. \_\_\_\_\_

46. \_\_\_\_\_

47. \_\_\_\_\_

48. \_\_\_\_\_

49. \_\_\_\_\_

50. \_\_\_\_\_

51. \_\_\_\_\_

52. \_\_\_\_\_

53. \_\_\_\_\_

54. \_\_\_\_\_

55. \_\_\_\_\_

56. \_\_\_\_\_

57. \_\_\_\_\_

58. \_\_\_\_\_

59. \_\_\_\_\_

60. \_\_\_\_\_

61. \_\_\_\_\_

62. \_\_\_\_\_

63. \_\_\_\_\_

64. \_\_\_\_\_

65. \_\_\_\_\_

66. \_\_\_\_\_

67. \_\_\_\_\_

68. \_\_\_\_\_

69. \_\_\_\_\_

70. \_\_\_\_\_

71. \_\_\_\_\_

72. \_\_\_\_\_

73. \_\_\_\_\_



74. In the event that any provision contained in this Addendum conflicts in whole or in part with any terms contained in the Contract,  
75. the provisions of this Addendum shall prevail and the conflicting terms are hereby considered deleted and expressly waived by  
76. both Buyer and Seller.

77. \_\_\_\_\_ MO/DA/YR    ^ BUYER'S SIGNATURE    ^ BUYER'S SIGNATURE    MO/DA/YR

78. \_\_\_\_\_ MO/DA/YR    ^ SELLER'S SIGNATURE    ^ SELLER'S SIGNATURE    MO/DA/YR

<b>For Broker Use Only:</b>			
Brokerage File/Log No. _____	Manager's Initials _____	Broker's Initials _____	Date _____ MO/DA/YR